



STATE OF FLORIDA  
**LEE COUNTY PROPERTY APPRAISER**

KENNETH M. WILKINSON, C.F.A.



**Mailing Address:**  
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**Physical Address:**  
2480 Thompson Street  
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**Telephone:** (239) 533-6100 -- (866) 673-2868 (From anywhere in continental US/Canada/Florida except 239 area code)

**Facsimile:** (239) 533-6160 -- **Website:** [www.leepa.org](http://www.leepa.org)

Dear Property Owner/Manager:

Each year the Lee County Property Appraiser's office is required to determine the market value of all property in our county. To assist us in valuing commercial property, we request commercial property owners provide us data relative to the operation of their business. Participation by individual owners ensures that we accurately value all commercial properties in Lee County.

On the back of this letter is a form that details the type of information we are looking for in your type of business. Typically, we use income and expense information in addition to sales transactions in the course of our valuation. Any income information you provide is confidential and is exempt from public disclosure (F.S. 195.027). Once we receive your information, it is combined with all other similar properties and is used to develop market rates for the entire class of properties.

In lieu of filling out the form, feel free to send us a copy of your 2017 income and expense statement, rent roll, property brochure, or other applicable information prepared by your accountant or bookkeeper. If you choose to submit something other than this form, please return this letter with that information so that we can accurately identify the property the data goes with.

If you purchased or sold the property before December 31<sup>st</sup>, feel free to enclose a copy of your closing statement that details the costs involved with the sale of the property and any allocations that may have been made for tangible personal property (FF&E). This information helps in the verification of the sales transaction and ensures that we treat the sales transaction properly.

To ensure that we have adequate time to process and analyze the information submitted, please submit your income and expense information as soon as you are able. Taxpayers generally submit the data to us when they have their taxes prepared, so we ask that you try to get it to us in late March or early April.

Kindly return the form and any other information in the postage paid envelope provided. You may also return it by e-mail attachment and send it to [palmerj@leepa.org](mailto:palmerj@leepa.org), or submit it by fax to (239) 533-6091. Should you have any questions or need assistance please call (239) 533-6109 or email [palmerj@leepa.org](mailto:palmerj@leepa.org).

Thank you in advance for your cooperation.

Sincerely,

A handwritten signature in black ink that reads "K. Wilkinson".

Kenneth M. Wilkinson, CFA

**INCOME AND EXPENSE STATEMENT FOR WAREHOUSE/INDUSTRIAL PROPERTIES**

For Year Ended \_\_\_\_\_

**PLEASE ATTACH RENT ROLL AND PROFIT AND LOSS STATEMENT\*\***

\*\*IN LIEU OF FILLING OUT THIS FORM, PLEASE PROVIDE A RATE SHEET

Property Type	List Type of Lease (NNN, Modified, etc.)	Owned or Leased (sq ft)	Vacant (sq ft)	Total (sq ft)	Annual Rent Per Square Foot				
					Base	CAM	Gross	Modified Gross	
Office Warehouse									
Flex									
Warehouse									
Light Manufacturing									
Distribution									
Open Storage									
Other									
<b>Total Annual Income</b>									
1.) Total Base Rent Collected							1		
2.) Total CAM Rent Collected							2		
3.) Total Annual Gross Income							3		
<b>Total Annual Expenses</b>									
4.) Management Fees							4		
5.) Commissions							5		
6.) Payroll							6		
7.) Administrative (advertising, legal, accounting, etc.)							7		
8.) Utilities							8		
9.) Repairs							9		
10.) Grounds Maintenance (trash, landscaping, parking lot, etc.)							10		
11.) Janitorial and Building Maintenance							11		
12.) Reserves for Replacements							12		
13.) Insurance Premiums							13		
14.) Other Expenses (please explain) _____							14		
15.) Real Estate Taxes							15		
16.) Other Taxes and Fees							16		
17.) Total Expenses							17		
18.) Capital Expenses (please explain) _____							18		
Submitted By (please print)								Date:	
Telephone:				Email:					
Property Address:									